Quarterly Group Statement
Q1 2017

MLP

MLP Group

All figures in € million	1st quarter 2017	1st quarter 2016[2]	Change in %
MLP Konzern			
Total revenue	163.0	152.4	7.0 %
Revenue	158.9	148.8	6.8 %
Other revenue	4.0	3.6	11.1 %
Earnings before interest an tax (EBIT) (before one-off exceptional costs – operating EBIT)	13.3	8.8	51.1 %
Earnings before interest and tax (EBIT)	12.5	8.7	43.7 %
EBIT margin (%)	7.7 %	5.7 %	–
Net profit	8.6	6.2	38.7 %
Earnings per share (diluted/undiluted) in €	0.08	0.06	33.3 %
Cashflow from operating activities	26.1	70.0	–62.7 %
Capital expenditure	1.2	1.9	–36.8 %
Shareholders' equity	393.3	383.6[1]	2.5 %
Equity ratio (%)	19.6 %	19.7 %[1]	–
Balance sheet total	2,006.4	1,944.1[1]	3.2 %
Private clients (Family)	519,800	517,400[1]	0.5 %
Corporate and institutional clients	19,300	19,200[1]	0.5 %
Consultants	1,913	1,940[1]	–1.4 %
Branch offices	146	146[1]	–
Employees	1,674	1,795	–6.8 %
Arranged new business			
Old-age provisions (premium sum)	567.0	582.0	–2.6 %
Loans mortgages	507.1	455.3	11.4 %
Assets under management in € billion	31.6	31.5[1]	0.3 %

[1] As of December 31, 2016.
[2] As of 2016, loan loss provisions are disclosed as a seperate item. For this reason, the previous year's disclosure was adjusted.

Quarterly Group Statement Q1 2017

Q1 2017 AT A GLANCE.

- Q1: Operating EBIT up more than 50 percent to € 13.3 million
- Total revenue up 7 percent to € 163.0 million – wealth management and real estate brokerage significantly above previous year
- Net profit increases from € 6.2 million to € 8.6 million
- New client acquisition plus 9 percent – around 15 percent of new clients acquired online
- Outlook confirmed: As announced, operating EBIT to increase to at least € 45 million

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Introductory notes

This quarterly Group statement presents significant events and business transactions of the first quarter of 2017 and updates forecast-oriented information contained in the last joint management report. The Annual Report is available on our website at www.mlp-ag.com and also at www.mlp-annual-report.com.

In the description of the MLP Group‘s financial position, net assets and results of operations pursuant to International Financial Reporting Standards (IFRS), the previous year‘s figures are given in brackets.

The information in this quarterly Group statement has neither been verified by an auditor nor subjected to a review.

Profile

The MLP Group – The partner for all financial matters

The MLP Group is the partner for all financial matters – for private clients as well as for companies and institutional investors. With our four brands, each of which enjoys a leading position in their respective markets, we offer a broad range of services:

- MLP Finanzdienstleistungen AG: The dialogue partner for all financial matters
- FERI AG: The investment expert for institutional investors and high net-worth individuals
- DOMCURA AG: The underwriting agency focusing on private and commercial non-life insurance products
- TPC GmbH: The specialist in occupational pension provision management for companies

The views and expectations of our clients always represent the starting point in each of these fields. Building on this, we then present our clients with suitable options in a comprehensible way so that they can make the right financial decisions themselves. For the implementation we examine the offers of all relevant product providers in the market. Our products are selected and rated on the basis of scientifically substantiated market and product analyses.

Manfred Lautenschläger and Eicke Marschollek founded MLP in 1971. More than 1,900 client consultants and almost 1,700 employees work at MLP.

Quarterly Group statement for the 1st quarter of 2017

The values disclosed in the following quarterly statement have been rounded to one decimal place. As a result, differences to reported total amounts may arise when adding up the individual values.

In the course of the reporting period no changes occurred to the fundamental principles described in the MLP Group's 2016 Annual Report. The national economic climate, the industry situation and the competitive environment have also not changed significantly in comparison with the 2016 Annual Report.

As presented under events subsequent to the reporting date in the annual report, on February 21, 2017 MLP AG's Supervisory Board consented to the change of Group structure passed by the Executive Board. Through a legal corporate separation of MLP Finanzdienstleistungen AG, the regulated banking business will be united in one company and the brokerage and consulting business in the other. Furthermore, the supervisory scope of consolidation will be narrowed down. The objective of bundling the banking activities is to significantly increase free regulatory equity capital. On the basis of the current capital adequacy requirements, we expect the free equity capital to increase gradually by around € 75 million by the end of 2021. MLP will thereby expand its scope for action above all for acquisitions and investments, but also in terms of the distribution of dividends.

The measures will probably be implemented in the course of this year, which is earlier than previously forecasted. However, this is subject to the final agreement with the Federal Financial Supervisory Authority (BaFin).

Behind the backdrop of the of the measures that have already been implemented in the first quarter, the supervisory scope of consolidation does not any longer include the DOMCURA, the MLPdialog GmbH, the MLP Hyp GmbH, the TPC GmbH and the ZSH GmbH. As a result of this change, the free regulatory equity capital has increased to around € 240 million as of March 31, 2017.

The MLP AG share was once again included in the SDAX of the German stock exchange with effect from March 22, 2017. The increase in the share price over the last few months and the higher trading volume were the main reasons for this and can be attributed to the good fundamental further development of the MLP Group.

BUSINESS PERFORMANCE

The MLP Group started the new year with a significant increase in earnings. Indeed, operating earnings before interest and taxes (operating EBIT) were 51.1 % above the previous year's figure for the first quarter. Total revenue increased by 7.0 % over the previous year. Above all, MLP benefited from significant revenue increases in the wealth management and real estate consulting areas. However, gains were also recorded in the non-life insurance and the loans and mortgages area. While revenue from the health insurance area reached the same level as in the previous year, revenue in the old-age provision was slightly lower.

As a key early indicator of further business performance, new client acquisition also displayed positive development. The splitting of the bank and brokerage business, which was announced in February, is proceeding on schedule.

New clients

In the first three months of the year, MLP was able to acquire 4,900 new family clients, which represents an increase of 8.9 % over the corresponding figure from the previous year. Around 15 % of these new clients were acquired online.

As at March 31, 2017, the MLP Group served 519,800 family clients (December 31, 2016: 517,400) and 19,300 corporate and institutional clients (December 31, 2016: 19,200).

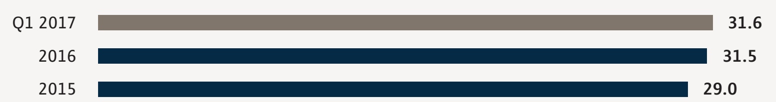
RESULTS OF OPERATIONS

Development of total revenue

In the time period from January to March 2017, the total revenue of the MLP Group increased to 7.0 % to € 163.0 million (€ 152.4 million). At 153.8 million (EUR 143.6 million), commission income made by far the largest contribution to this. Interest income of € 5.1 million (€ 5.2 million) was slightly below the previous year's level. Other revenue amounted to € 4.0 million (€ 3.6 million).

The breakdown by consulting fields shows significant growth in the wealth management area, in which revenues increased by 17.5 % to € 45.7 million (€ 38.9 million). MLP benefited from an increase in new business both at its subsidiary FERI and the MLP private client business. Performance fees at FERI also increased significantly due to the positive further development of client portfolios. Assets under management rose to € 31.6 billion in the reporting period (December 31, 2016: € 31.5 billion).

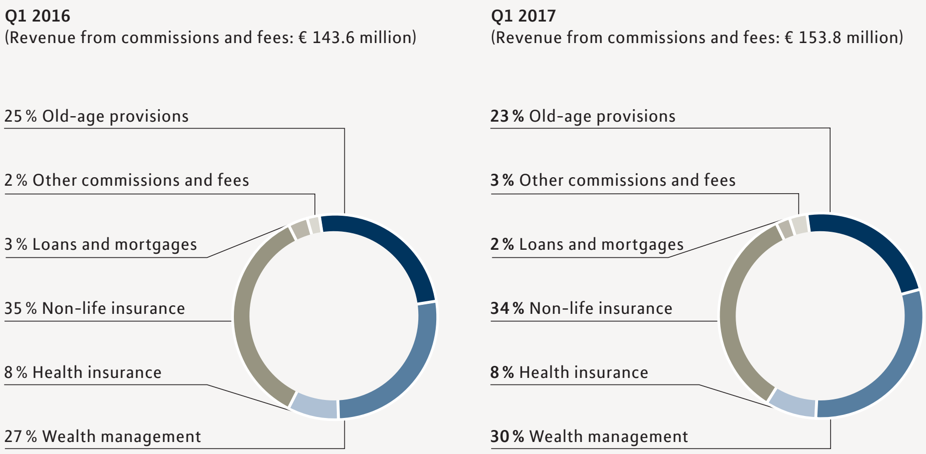
Development of assets under management (all figures in € billion)



Other commission and fees also displayed significant growth, increasing by 83.3 % to € 4.4 million (€ 2.4 million). This is where the dynamic development of consultancy services relating to real estate matters becomes evident. Revenue from the non-life insurance area rose to € 52.8 million (€ 50.7 million). This primarily reflects the ongoing positive development at our subsidiary DOMCURA, to which € 31.9 million (€ 30.0 million) of the revenue can be attributed. In addition to this, revenue from the loans and mortgages business also recorded a gain, increasing from € 3.6 million to € 3.8 million.

With revenue of € 11.9 million (€ 11.8 million), the health insurance area remained at the same level as the previous year. At € 35.2 million (€ 36.2 million), revenue in the old-age provision was down slightly on the previous year. This is due to a slightly lower level of new business. At € 567.0 million the figure was not quite able to reach the previous year's level (€ 582.0 million). However, positive development was shown in the occupational pension provision. The share of new business rose to 19.3 % (16.3 %).

Comparison of commission income



Analysis of expenses

Commission expenses primarily comprise performance-linked commission payments to our consultants. This item also includes the commissions paid in the DOMCURA segment. These variable expenses occur due to the remuneration of brokerage services in the non-life insurance business. Added to these are commissions paid in the FERI segment, which in particular result from the activities in the field of fund administration. Variable expenses are, for example, accrued in this business segment due to remuneration of the depository bank and fund sales.

Set against the background of higher commission income, commission expenses increased to € 82.2 million in the first quarter of 2017 (€ 75.1 million). At € 0.5 million, interest expenses remained at the same level as the previous year (€ 0.5 million). The total cost of sales thereby increased to € 82.7 million (€ 75.6 million).

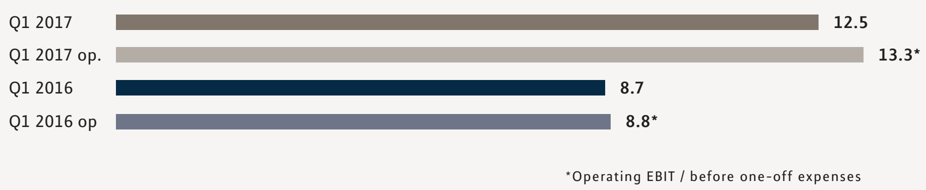
Administrative expenses (defined as the sum of personnel expenses, depreciation/amortisation and impairment, as well as other operating expenses) amounted to € 67.5 million and thus remained at the same level as the previous year (€ 67.2 million). At € 29.9 million, personnel expenses remained virtually unchanged (€ 30.0 million). While personnel expenses declined in the financial services segment, they increased in the FERI segment due to higher accruals for bonus payments as a result of increased performance fees in the investment concepts. Depreciation/amortisation and impairments increased slightly to € 3.8 million (€ 3.1 million). At € 33.8 million, other operating expenses also remained at the previous year's level (€ 34.1 million). This figure includes one-off expenses associated with the change in company structure of € 0.8 million. Operational administration costs are therefore € 0.4 million below the previous year's level.

Earnings trend

Earnings before interest and tax (EBIT) increased by 43.7 % to € 12.5 million (€ 8.7 million) in the first quarter due to higher commission income. Operating EBIT was € 13.3 million (€ 8.8 million), following one-off costs of € 0.8 million in the first quarter for the announced further development of the Group structure.

At € –0.4 million, finance cost was below the previous year (€ –0.1 million). On this basis, earnings before tax (EBT) were € 12.0 million (€ 8.6 million). The tax rate was 28.8 %. Net profit rose to € 8.6 million (€ 6.2 million). The diluted and basic earnings per share were € 0.08 (€ 0.06).

EBIT development (all figures in € million)



Structure and changes in earnings in the Group

All figures in € million	Q1 2017	Q1 2016	Change in %
Total revenue	163.0	152.4	7.0 %
Gross profit[1]	80.3	76.8	4.6 %
Gross profit margin (%)	49.3 %	50.4 %	
Operating EBIT	13.3	8.8	51.1 %
Operating EBIT margin (%)	8.2 %	5.8 %	
EBIT	12.5	8.7	43.7 %
EBIT margin (%)	7.7 %	5.7 %	
Finance cost	–0.4	–0.1	>–100 %
EBT	12.0	8.6	39.5 %
EBT margin (%)	7.4 %	5.6 %	
Income taxes	–3.5	–2.4	45.8 %
Net profit	8.6	6.2	38.7 %
Net margin (%)	5.3 %	4.1 %	

[1] Definition: Gross profit is the result of total revenue less commission expenses and interest expenses.

FINANCIAL POSITION

You can find detailed information on the objectives of the financial management in the MLP Group 2016 Annual Report under „Financial position“ / „Objectives of financial management“ at www.mlp-annual-report.com.

Financing analysis

At present, we are not using any borrowed funds in the form of securities or promissory note bond issues to finance the Group long-term. Our non-current assets are financed in part by non-current liabilities. Current liabilities due to clients and banks in the banking business represent further refinancing funds that are generally available to us in the long term.

As at March 31, 2017, liabilities due to clients and financial institutions in the banking business of € 1,339.7 million (December 31, 2016: € 1,308.8 million) were offset on the assets side of the balance sheet by receivables from clients and financial institutions in the banking business of € 1,281.7 million (December 31, 2016: € 1,217.5 million).

We did not perform any increase in capital stock in the reporting period.

Liquidity analysis

Cash flow from operating activities declined to € 26.1 from € 70.0 million in the same period of the previous year. Here, significant cash flows result from the deposit business with our clients and from the investment of these funds.

Cash flow from investing activities changed from € –31.2 million to € –24.9 million. More time deposits matured in the reporting period than in the same period of the previous year.

Condensed statement of cash flow

in € million	Q1 2017	Q1 2016
Cash and cash equivalents at beginning of period	**184.8**	**94.5**
Cash flow from operating activities	26.1	70.0
Cash flow from investing activities	–24.9	–31.2
Cash flow from financing activities	–	–
Change in cash and cash equivalents	**1.3**	**38.9**
Cash and cash equivalents at end of period	**186.1**	**133.4**

As at the end of the first quarter of 2017, the MLP Group has access to cash holdings of around € 284 million. A good level of liquid funds therefore remains available. Thus, there are sufficient cash reserves available to the MLP Group. Alongside cash holdings, free lines of credit are also in place.

Capital expenditure analysis

The investment volume of the MLP Group was € 1.2 million at the end of March 2017 (€ 1.9 million). The vast majority of capital expenditure was invested in the financial services segment, focusing in particular on investments in software and IT. We financed all capital expenditure from cash flow.

NET ASSETS

Analysis of the asset and liability structure

As at March 31, 2017 the balance sheet total of the MLP Group was € 2,006.4 million (December 31, 2016: € 1,944.1 million). On the assets side of the balance sheet, changes essentially affected the following items: Receivables from clients in the banking business increased to € 662.2 million (December 31, 2016: (€ 626.5 million). This can essentially be attributed to the increase in promotional loans directly passed on to our clients and own-resource loans, as well as a higher volume of promissory note bonds. Receivables from banks in the banking business also increased to € 619.5 million as a result of higher investments in time deposits, as well as higher promissory note bonds (December 31, 2016: € 591.0 million). An opposite effect had a lower volume in receivables due on demand. Financial assets rose to € 186.9 million (December 31, 2016: € 162.3 million) and are essentially the result of redeployment of other forms of investment. Other receivables and assets declined to € 98.6 million (December 31, 2016: € 122.8 million). This item essentially contains commission receivables from insurers resulting from the brokerage of insurance products. Due to the typically strong year-end business, these increase considerably at the end of the year and then decline again during the course of the following financial year.

The shareholders' equity of the MLP Group increased to € 393.3 million as at the reporting date (December 31, 2016: € 383.6 million). This increase can essentially be attributed to the current net profit of the first quarter of € 8.6 million. The equity ratio remained virtually unchanged at 19.6 % (December 31, 2016: 19.7 %). In the scope of the increased free regulatory equity capital the core capital ratio increased to 16.0 %.

At € 93.9 million (December 31, 2016: € 91.2 million), provisions were slightly above the previous year. Liabilities due to clients in the banking business increased to € 1,294.3 million (December 31, 2016: € 1,271.1 million) and reflect the continued rise in client deposits. Liabilities due to banks in the banking business rose to € 45.4 million (December 31, 2016: € 37.7 million). This can mainly be attributed to a higher volume of promotional loans being passed on to our clients. Other liabilities rose to € 166.4 million (December 31, 2016: € 146.9 million), primarily as a result of increased liabilities from the underwriting business of DOMCURA. Lower commission claims of our consultants had an opposing effect. Due to our typically strong year-end business, the commission claims of our consultants increase markedly on the balance sheet date of December 31, and then decline again in the subsequent quarters..

SEGMENT REPORT

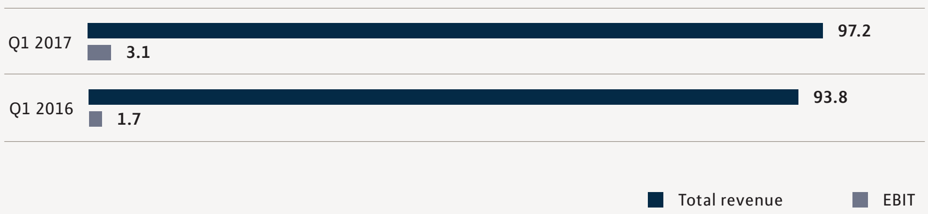
The financial services segment reflects revenue from all fields of consulting – i.e. old-age provision, health and non-life insurance, wealth management and loans & mortgages. The FERI segment primarily generates revenue from the wealth management field of consulting, while the DOMCURA segment generates most of its revenue from the non-life insurance business. You can find a detailed description of the individual segments in the 2016 Annual Report of the MLP Group at www.mlp-annual-report.de „Economic report"/"Segment report".

Financial services segment

Total revenue in the financial services segment increased to € 97.2 million in the first quarter (€ 93.8 million), whereby revenue rose to € 94.2 million as a result of increased commission income (€ 91.0 million). Other revenue amounted to € 3.0 million and was also slightly above the previous year's level (€ 2.7 million).

Commission expenses increased to € 42.9 million (€ 40.3 million). At € 0.5 million, interest expenses remained at the previous year's level (€ 0.5 million). Personnel expenses declined to € 18.4 million (€ 19.1 million). Depreciation/amortisation and impairments increased to € 2.7 million (€ 1.9 million). This can be attributed to depreciation and impairment expenses in the field of IT. Other operating expenses were € 29.3 million, following € 30.0 million in the previous year. This also includes expenses of € 0.3 million accrued within the scope of the further development of the Group structure.

Total revenue and EBIT in the financial services segment (all figures in € million)



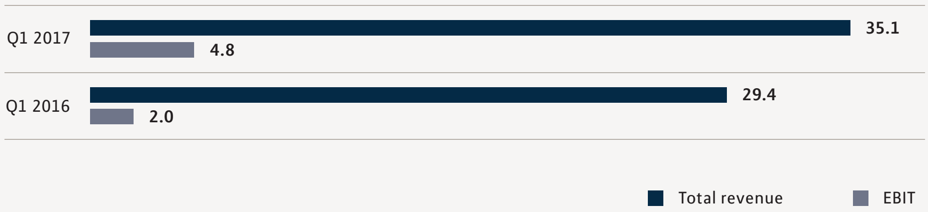
EBIT rose to € 3.1 million (€ 1.7 million). Finance cost fell to € –0.3 million (€ –0.1 million). EBT was € 2.8 million (€ 1.7 million).

FERI segment

The FERI segment represents the activities of the FERI Group. Revenue is primarily generated in this segment from the wealth management field of consulting.

In Q1 total revenue in the financial services segment increased by 19.4 % to € 35.1 million (€ 29.4 million). Among other things, this can be attributed to higher performance fees, which FERI receives for the performance of client portfolios. Commission expenses increased to € 20.1 million (€ 16.9 million) as a result of this. Personnel expenses also rose to € 7.0 million (€ 6.6 million), primarily due to higher performance fees. EBIT more than doubled to € 4.8 million as a result of higher revenue (€ 2.0 million).

Total revenue and EBIT in the FERI segment (all figures in € million)



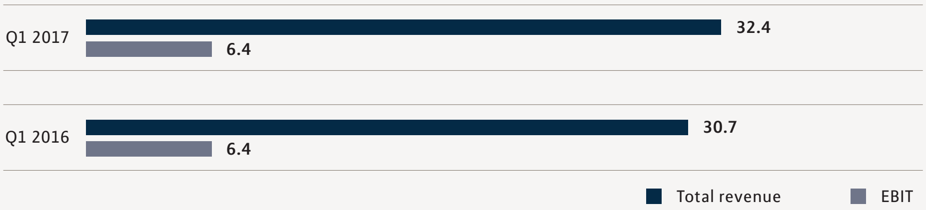
DOMCURA segment

The DOMCURA segment primarily generates revenue from the brokerage of non-life insurance. DOMCURA's business model is characterised by a high degree of seasonality. Accordingly, the subsidiary records high revenue and comparably high earnings in the first quarter of each year. This is then followed by a loss in Q2 to Q4.

Total revenue rose to € 32.4 million (€ 30.7 million) in Q1. Revenue increased to € 32.2 million (€ 30.5 million). This primarily reflects the premium volumes received. Other revenue remained at € 0.2 million (€ 0.2 million). Set against the background of higher revenue, commission expenses increased to € 20.5 million (€ 19.0 million). These are essentially accrued as variable remuneration for brokerage services.
At € 5.3 million, administrative expenses were at the same level as the previous year (€ 5.3 million). Thereof personnel expenses accounted for € 3.5 million (€ 3.3 million). Other operating expenses were € 1.5 million (€ 1.7 million).

At € 6.4 million (€ 6.4 million), EBIT remained at the previous year's level. With a finance cost of € 0.0 million (€ 0.0 million), EBT also amounted to € 6.4 million (€ 6.4 million).

Total revenue and EBIT in the DOMCURA segment (all figures in € million)



Holding segment

The Holding segment does not have active operations. Total revenue in the first quarter remained unchanged at € 2.5 million (€ 2.5 million) and essentially results from the letting of buildings to affiliated companies. At € 1.0 million (€ 1.0 million), personnel expenses also remained at the previous year's level. Other operating expenses amounted to € 2.8 million (€ 2.5 million). This figure also includes expenses of € 0.5 million in connection with the further development of the Group structure. EBIT therefore reached € –1.8 million (€ –1.4 million). EBT was € –1.9 million (€ –1.5 million).

EMPLOYEES AND SELF-EMPLOYED CLIENT CONSULTANTS

As MLP is a knowledge-based service provider, qualified and motivated employees and consultants represent the most important foundation for sustainable company success. The focus is therefore on continuous further development of personnel work, qualifications and further training, as well as recruiting new consultants.

The number of employees declined to 1,674 in the reporting period (1,795). This drop can essentially be attributed to a decreased number of temporary employees, the previous year's efficiency programme as well as expired fixed-term contracts.

Development of number of employees by segment (excluding MLP consultants)

Segment	March 31, 2017	March 31, 2016
Financial services	1,204	1,295
FERI	217	237
DOMCURA	247	256
Holding	6	7
Total	**1,674**	**1,795**

As at March 31, 2017, 1,913 (December 31, 2016: 1,940) self-employed client consultants worked for MLP and can be attributed to the usual seasonal effects.

Forecast

Developments in the first quarter were within the scope of our expectations. Following on from the first three months of the year, we remain committed to the statements made in the forecast section and in the report on events after the balance sheet date of the 2016 Annual Report. You can find details on our forecast in the Annual Report of the MLP Group at www.mlp-annual-report.com.

Income statement and statement of comprehensive income

Income statement for the period from January 1 to March 31, 2017

All figures in €'000	1st quarter 2017	1st quarter 2016
Revenue	158,944	148,815
Other Revenue	4,021	3,569
Total revenue	**162,965**	**152,384**
Commission expenses	–82,192	–75,118
Interest expenses	–540	–482
Loan loss provisions	–714	–1,243
Personnel expenses	–29,923	–29,968
Depreciation and impairments	–3,791	–3,143
Other operating expenses	–33,811	–34,069
Earnings from investments accounted for using the equity method	478	340
Earnings before interest and tax (EBIT)	**12,472**	**8,700**
Other interest and similar income	61	126
Other interest and similar expenses	–510	–270
Finance cost	**–449**	**–144**
Earnings before tax (EBT)	**12,023**	**8,556**
Income taxes	–3,458	–2,397
Net profit	**8,565**	**6,159**
Of which attributible to		
owners of the parent company	8,565	6,159
Earnings per share in €*		
basic/diluted	0.08	0.06

*Basis of calculation: average number of ordinary shares outstanding at March 31, 2017: 109,334,686.

Statement of comprehensive income for the period from January 1 to March 31, 2017

All figures in €'000	1st quarter 2017	1st quarter 2016
Net profit	**8,565**	**6,159**
Gains/losses due to the revaluation of defined benefit obligations	886	–5,165
Deferred taxes on non-reclassifiable gains/losses	–260	1,513
Non reclassifiable gains/losses	**626**	**–3,652**
Gains/losses from changes in the fair value of available-for-sale securities	652	–485
Deferred taxes on non-reclassifiable gains/losses	–132	120
Reclassifiable gains/losses	**520**	**–365**
Other comprehensive income	**1,147**	**–4,018**
Total comprehensive income	**9,712**	**2,141**
Of which attributible to		
owners of the parent company	9,712	2,141

Statement of financial position

Assets as of March 31, 2017

All figures in €'000	March 31, 2017	Dec. 31, 2016
Intangible assets	166,432	168,419
Property, plant and equipment	62,679	63,365
Investments accounted for using the equity method	4,229	3,751
Deferred tax assets	8,775	9,063
Receivables from clients in the banking business	662,233	626,479
Receivables from banks in the banking business	619,467	590,972
Financial assets	186,943	162,286
Tax refund claims	10,996	12,115
Other receivables and assets	98,578	122,776
Cash and cash equivalents	186,082	184,829
Total	**2,006,414**	**1,944,055**

Liabilities and shareholders' equity as of March 31, 2017

All figures in €'000	March 31, 2017	Dec. 31, 2016
Shareholders' equity	393,296	383,585
Provisions	93,933	91,225
Deferred tax liabilities	9,798	9,898
Liabilities due to clients in the banking business	1,294,257	1,271,070
Liabilities due to banks in the banking business	45,357	37,720
Tax liabilities	3,330	3,646
Other liabilities	166,443	146,911
Total	**2.006,414**	**1,944,055**

Condensed statement of cash flow

Condensed statement of cash flow for the period from January 1 to March 31, 2017

All figures in €'000	1st quarter 2017	1st quarter 2016
Cash and cash equivalents at the beginning of the period	184,829	94,540
Cashflow from operating activities	26,108	70,032
Cashflow from investing activities	−24,855	−31,176
Cashflow from financing activities	–	–
Change in cash and cash equivalents	**1,253**	**38,856**
Cash and cash equivalents at the end of the period	**186,082**	**133,396**

Statement of changes in equity

Statement of changes in equity for the period from January 1 to March 31, 2017

	Equity attributable to MLP AG shareholders					
All figures in €'000	Share capital	Capital reserves	Gains/losses from changes in the fair value of available-for-sale securities*	Revaluation gains/ losses related to defined benefit obligations after taxes	Retained earnings	Total shareholders equity
As of Jan. 1, 2016	**109,335**	**146,727**	**1,212**	**–8,968**	**137,448**	**385,753**
Net profit	–	–	–	–	6,159	6,159
Other comprehensive income	–	–	–365	–3,652	–	–4,018
Total comprehensive income	**–**	**–**	**–365**	**–3,652**	**6,159**	**2,141**
As of March 31, 2016	**109,335**	**146,727**	**847**	**–12,620**	**143,607**	**387,895**
As of Jan. 1, 2017	**109,335**	**146,727**	**1,252**	**–12,752**	**139,024**	**383,585**
Net profit	–	–	–	–	8,565	8,565
Other comprehensive income	–	–	520	626	–	1,147
Total comprehensive income	**–**	**–**	**520**	**626**	**8,565**	**9,712**
As of March 31, 2017	**109,335**	**146,727**	**1,773**	**–12,126**	**147,589**	**393,296**

*Reclassifiable gains/losses.

Reportable business segments

Information regarding reportable business segments

	Financial services	
All figures in €'000	1st quarter 2017	1st quarter 2016
Revenue	94,208	91,034
Other revenue	2,982	2,715
Total revenue	**97,190**	**93,750**
Commission expenses	–42,921	–40,277
Interest expenses	–541	–486
Loan loss provisions	–617	–572
Personnel expenses	–18,363	–19,143
Depreciation and impairments	–2,744	–1,904
Other operating expenses	–29,341	–29,960
Earnings from investments accounted for using the equity method	478	340
Segment earnings before interest and tax (EBIT)	**3,141**	**1,748**
Other interests and similar income	66	107
Other interest and similar expenses	–402	–164
Finance cost	**–337**	**–57**
Earnings before tax (EBT)	**2,805**	**1,691**
Income Taxes	–	–
Net profit	**–**	**–**

FERI		DOMCURA		Holding		Consolidation		Total	
1st quarter 2017	**1st quarter 2016**	1st quarter 2017	**1st quarter 2016**	1st quarter 2017	**1st quarter 2016**	1st quarter 2017	**1st quarter 2016**	1st quarter 2017	**1st quarter 2016**
33,921	28,497	32,208	30,501	–	–	–1,392	–1,217	158,944	148,815
1,209	905	168	246	2,493	2,507	–2,831	–2,805	4,021	3,569
35,130	**29,402**	**32,375**	**30,747**	**2,493**	**2,507**	**–4,223**	**–4,022**	**162,965**	**152,384**
–20,096	–16,903	–20,539	–19,023	–	–	1,364	1,085	–82,192	–75,118
–	–	–	–	–	–	–	4	–540	–482
–	–677	–97	5	–	–	–	–	–714	–1,243
–7,046	–6,623	–3,494	–3,282	–1,020	–921	–	–	–29,923	–29,968
–292	–435	–283	–317	–473	–486	–	–	–3,791	–3,143
–2,913	–2,799	–1,529	–1,737	–2,829	–2,533	2,802	2,960	–33,811	–34,069
–	–	–	–	–	–	–	–	478	340
4,783	**1,964**	**6,433**	**6,394**	**–1,828**	**–1,432**	**–57**	**26**	**12,472**	**8,700**
11	11	2	19	–2	19	–16	–29	61	126
–15	–25	–14	–2	–106	–129	28	49	–510	–270
–5	**–14**	**–12**	**17**	**–107**	**–110**	**12**	**20**	**–449**	**–144**
4,778	**1,950**	**6,421**	**6,411**	**–1,936**	**–1,542**	**–46**	**46**	**12,023**	**8,556**
–	–	–	–	–	–	–	–	–3,458	–2,397
–	**–**	**–**	**–**	**–**	**–**	**–**	**–**	**8,565**	**6,159**

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